

# 2018 Membership

## CONTEST

STRIVE TO BE THE  
TOP RECRUITER!

**THERE WILL BE TWO 1<sup>ST</sup> PLACE WINNERS  
AND TWO 2<sup>ND</sup> PLACE WINNERS**

**1<sup>ST</sup> PLACE!** The top Management Company and Business Partner will win a  
**Valued at \$700!** FULL PAGE, COLOR AD and a company photo in an issue of the  
quarterly Beacon in 2019...**PLUS** a GIANT TROPHY!

**2<sup>ND</sup> PLACE!** The 2nd place Management Company and Business Partner will win a  
**Valued at \$550!** 1/2 PAGE, COLOR AD and a company photo in an issue of the  
quarterly Beacon in 2019...**PLUS** a TROPHY!

**PLUS!** THE CHAPTER IS OFFERING A \$100 GIFT CARD TO EACH OF THE 1ST PLACE  
COMPANIES' TOP PERFORMERS AND A \$50 GIFT CARD TO EACH 2ND PLACE  
COMPANY SHOULD THEY CHOOSE TO RUN AN INTERNAL COMPETITION.

*Each company will be responsible for keeping track  
of their own internal competition.*

**The contest runs from January 1 thru the Annual Expo October 30, 2018**

**Winners to be recognized at the Chapter's Holiday Social—November 16th!!**

#### CONTEST CRITERIA:

1. Both Management Companies and Business Partners will receive a credit for every Non-Member Homeowner that attends any of the Chapter's events in 2018 up to and including the Annual Business Symposium & EXPO.
2. In order for a company to receive credit, the Non-Member Homeowner must provide the Chapter Office with the name of the Management Company or Business Partner that referred them.
3. Anyone can pay for the Non-Member Homeowner's registration.
4. A Non-Member Homeowner may attend multiple events during the year. The sponsoring company will receive credit for each event the Non-Member Homeowner attends.
5. The Management Companies and Business Partners who have the most non-member homeowners at this year's event

Grow **CAI**