



EASTERN SHORE!

BREAKFAST SEMINAR FOR BOARD MEMBERS & COMMUNITY ASSOCIATION MANAGERS!

YOU DON'T KNOW, WHAT YOU DON'T KNOW, UNTIL YOU DISCOVER—YOU DON'T KNOW!

A ROUNDTABLE PROGRAM

Friday, April 26, 2019 • Clarion Resort Fontainebleau Hotel • Ocean City, MD



CAI Member Managers will earn two continuing education credits which can be used towards obtaining or renewing a designation.



ABOUT CAI

The Community Associations Institute (CAI) is dedicated to fostering vibrant, responsive, competent community associations that promote harmony, community and responsible leadership. The Chesapeake Chapter represents the state of Maryland (except Prince Georges & Montgomery Counties) as well as the Delaware eastern shore beaches. With over 1,000+ members, the Chapter offers many educational programs geared specifically towards volunteer board members and community association managers.



CAI BREAKFAST SEMINAR • FRIDAY, APRIL 26, 2019

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DISCOVER - YOU DON'T KNOW! A *ROUNDTABLE PROGRAM*

Please come and join this interactive Roundtable Program that will provide you with tools, tips and information that you will be able to utilize when dealing with problems or issues that may arise with your clients or Association.

There will be 11 different topics, one assigned to each table. There will be an "Expert" Facilitator at each table.

Attendees will have the opportunity to sit at three different table topics during this program, approximately 35 minutes per topic. The industry expert will briefly introduce the session topic and then the table participants will shape the session content based on their own specific needs and questions.

The goal of this roundtable is to provide information and tools that will help you, as a manager or homeowner volunteer, to work through those issues related to the roundtable topics being offered.

Please note: As a professional courtesy, we ask that no Business Partners sit at a competitors table. Business Partners are welcome to sit at other tables with topics that are not your industry segment.

There will be a table on each of the following subjects:

- Insurance
- Reserve Studies/Transition Studies
- Social Media
- Working with Difficult People
- Clarifying the Role of the Board Member and Manager
- Legal #1: Contracts, Association Documents, Using Opinion Letters
- Legal #2: Assessment, Delinquent Collections, Collection Processes and Procedures
- Legal #3: Legal Marijuana, Service Dogs, Comfort Animals (Primary Federal Law)
- Funding Projects
- Budget and Investments
- Community Outreach

For information on joining CAI, please call the Chesapeake Chapter Office at 410-540-9831 or visit our website at www.caimdches.org.

REGISTRATION FORM:

NAME: _____

ASSOCIATION: _____

ADDRESS: _____

CITY, STATE, ZIP: _____

PHONE: _____ FAX: _____

EMAIL: _____

ARE YOU (YOUR PERSONAL NAME) LISTED AS A CAI MEMBER IN THE CHAPTER DATABASE? _____ YES _____ NO

IF NO, PLEASE LIST THE COMPANY THAT REFERRED YOU TO THIS SEMINAR?: _____

PAYMENT OPTIONS: CHECK ENCLOSED (PAYABLE TO CAICRC) VISA MASTERCARD

CARD NUMBER: _____

EXP. DATE: _____ CVC CODE: _____

NAME ON CARD _____

ADDRESS (IF DIFFERENT FROM ABOVE) _____

SIGNATURE (REQUIRED): _____

THE ABOVE SIGNED AGREES TO PAY THE CHARGES ACCORDING TO THE CARD ISSUER AGREEMENT.

**EASTERN
SHORE!**

LOCATION:

CLARION RESORT
FONTAINBLEAU
HOTEL
10100 COASTAL HWY.
OCEAN CITY, MD 21842
410-524-3535

FEE:

\$15.00
PRE-REGISTRATION
REQUIRED!
FIRST COME FIRST
SERVED - SPACE IS
LIMITED!

SCHEDULE:

BREAKFAST AND
REGISTRATION - Time
to meet with Vendors!
8:30 AM - 9:30 AM

PROGRAM -
9:30 AM - 11:30 AM

**VENDORS &
GIVEAWAYS!**

SEND FORM VIA:

MAIL: 1985 FAIRFAX RD.
ANNAPOLIS, MD 21401
NEW ADDRESS FEBRUARY 2019—
8901 HERRMANN DR., STE. B
COLUMBIA, MD 21045

EMAIL: CONTACT@CAIMDCHES.ORG
WWW.CAIMDCHES.ORG
QUESTIONS? CALL 410-540-9831

CHESAPEAKE
REGION CHAPTER
community
ASSOCIATIONS INSTITUTE