



EASTERN SHORE!

BREAKFAST SEMINAR FOR BOARD MEMBERS & COMMUNITY ASSOCIATION MANAGERS!

WRESTLING WITH SHORT-TERM RENTALS AND THE CHALLENGES COMMUNITY ASSOCIATIONS FACE

Friday, February 1, 2019 • Clarion Resort Fontainbleau Hotel • Ocean City, MD



CAI Member Managers will earn two continuing education credits which can be used towards obtaining or renewing a designation.



ABOUT CAI

The Community Associations Institute (CAI) is dedicated to fostering vibrant, responsive, competent community associations that promote harmony, community and responsible leadership. The Chesapeake Chapter represents the state of Maryland (except Prince Georges & Montgomery Counties) as well as the Delaware eastern shore beaches. With over 1,000+ members, the Chapter offers many educational programs geared specifically towards volunteer board members and community association managers.

CAI BREAKFAST SEMINAR • FRIDAY, FEBRUARY 1, 2019

WRESTLING WITH SHORT-TERM RENTALS AND THE CHALLENGES COMMUNITY ASSOCIATIONS FACE

Join us for a panel discussion regarding the changing marketplace for short term rentals in our coastal communities. Our expert panelists include a real estate professional, rental management agent, insurance advisor, community association managers and legal counsel. We will be discussing both the benefits and problems arising from the increasing trend toward short term rentals in community associations.

Topics will include:

- Types of rental units and companies that facilitate rentals
- Ownership of rental units and income benefits to owners
- Increase or decrease in community resale value
- Managing the rental unit
- Implementation and enforcement of rental restrictions
- Amenity and access fees
- Lending and insurance concerns
- Practical management and rule enforcement tips;

...and much more

PANEL OF EXPERTS:

Moderator, Tara Laing, CMA, AMS, PCAM, Community Manager, Legum & Norman, Inc. AAMC

Kerry Runkles, Private Client Advisor, Deeley Insurance Group

Tim Fisher, Senior Marketing Manager, REALTOR® - ResortQuest by Wyndham Vacation Rentals—
Rental & Association Management Divisions

Linda Horensavitz, CMA, AMS, PCAM, Community Manager, Sunset Island Community Assoc, Inc.

Terry Riley, Realtor, Vantage Realty

Chad Toms, Attorney, Whiteford, Taylor & Preston, LLP

For information on joining CAI, please call the Chesapeake Chapter Office at 410-540-9831 or visit our website at www.caimdches.org.

REGISTRATION FORM:

NAME: _____

ASSOCIATION: _____

ADDRESS: _____

CITY, STATE, ZIP: _____

PHONE: _____ FAX: _____

EMAIL: _____

ARE YOU (YOUR PERSONAL NAME) LISTED AS A CAI MEMBER IN THE CHAPTER DATABASE? _____ YES _____ NO

IF NO, PLEASE LIST THE COMPANY THAT REFERRED YOU TO THIS SEMINAR?: _____

PAYMENT OPTIONS: CHECK ENCLOSED (PAYABLE TO CAICRC) VISA MASTERCARD

CARD NUMBER: _____

EXP. DATE: _____ CVC CODE: _____

NAME ON CARD _____

ADDRESS (IF DIFFERENT FROM ABOVE) _____

SIGNATURE (REQUIRED): _____

THE ABOVE SIGNED AGREES TO PAY THE CHARGES ACCORDING TO THE CARD ISSUER AGREEMENT.

**EASTERN
SHORE!**

LOCATION:

CLARION RESORT
FONTAINBLEAU
HOTEL

10100 COASTAL HWY.
OCEAN CITY, MD 21842
410-524-3535

FEE:

\$15.00
PRE-REGISTRATION
REQUIRED!
FIRST COME FIRST
SERVED - SPACE IS
LIMITED!

SCHEDULE:

BREAKFAST AND
REGISTRATION - Time
to meet with Vendors!
8:30 AM - 9:30 AM

PROGRAM -
9:30 AM - 11:30 AM

**VENDORS &
GIVEAWAYS!**

SEND FORM VIA:

MAIL: 1985 FAIRFAX ROAD
ANNAPOLIS, MD 21401

FAX: 410-540-9827

EMAIL: CONTACT@CAIMDCHES.ORG

WWW.CAIMDCHES.ORG

QUESTIONS? CALL 410-540-9831

CHESAPEAKE
REGION CHAPTER
community
ASSOCIATIONS INSTITUTE