

MINUTES
CHESAPEAKE REGION CHAPTER, CAI BOARD MEETING
Wednesday, March 9, 2011
Offices of Nagle & Zaller, Columbia, MD
4:00 pm

I. Call to Order/Roll Call

Present: Kara Permisohn, Joe Jordan, Allan McLeod, David Bader, Pauline Watson, Scott Silverman, Camille Cimino
Absent: Mel Herzberger, Allen Watts, Jonathan Strauss

II. Additions to Board Meeting Agenda – There were no additions to the Agenda

III. Minutes

A. David Bader made a motion, Joe Jordan seconded, and the minutes of the February 16, 2011 Board Meeting were approved

IV. Old Business

A. Chapter's Long Range Plan

- The Board received an updated list of committee volunteers, and suggested that someone contact Nick Cowie and ask if his colleague who did the Homeowner Seminar in February would join CAI

V. Committee Reports

A. Education

The Board received the financial statement and evaluations for the February Breakfast Seminar, along with an update on the April seminar on the Resale Package. Board suggested we ask Cynthia Hitt Kent what is the highest amount management companies can charge for the resale package.

The Board received an update on Nick Cowie's Homeowner Seminar in Ocean City and suggested that we send the list of attendees to the entire DelMarVa Committee

B. Golf Committee

- The Board suggested that we add the cost of sponsorship in the "1st right of refusal" letters

C. Newsletter Committee

- BK Wallbrunn is 2011 Newsletter Committee Chair – BK will send an email to her committee soliciting for articles, giving a deadline and reiterating these should not be commercials

D. Nominating Committee

- Kara has reworded the questions on the nominating application and will send revised copy to the office
- Kara and David will be on the Nominating Committee

- Kara will contact some homeowners who could be a potential nominating committee representative. Need a homeowner rep.

VI. Financials

- The Board reviewed January 2011 Financial Statement
- Camille to move money out of the checking account

VII. New Business

The Board reviewed the 2011 sponsorships and suggested that the Chapter automatically send the Platinum Sponsors an invoice for the next year when we mail out the 2012 brochure

Membership Directory – The Board received an update on the 2011 Directory advertising

Selection of Officers:

- David Bader, Vice Chairman – Joe moved, Scott seconded
- Jonathan Strauss, Treasurer – Kara moved, Allan seconded
- Pauline Watson, Secretary – Kara moved, Joe seconded

Allen Watts would like to be a Social Committee Chair

David moved, Scott seconded the motion to move Board Meetings to Mondays except when it is after a Breakfast Seminar

TLG will have a staff person to take minutes at the Board meeting

Management Company review to take place every July. Camille to email her proposal to the Board

NEXT BOARD MEETING: APRIL 6, 2011 – Offices of Nagle & Zaller

VIII. Adjournment