

CAI CHESAPEAKE REGION CHAPTER
Board of Director's Meeting
February 10, 2016
Offices of American Community Management

1.Meeting called to order by Neil Alioto at 4:30 p.m.

2.Board Directors Present: Neil Alioto, Rod Clark, Maura Hancock, Ruth Harlan, Bill Hasselman, Allen Mott, Gianna Rahmani, Gary Saylor. Also in attendance: Executive Director, Camille Cimino. John Taylor participated via telephone.

3.Agenda

Mr. Alioto asked for the meeting agenda to be approved. Ms. Rahmani moved to approve the agenda and Mr. Hasselman seconded. Approved.

4.Minutes

Mr. Mott moved to approve the January 13, 2016 minutes as amended. The amendments to the minutes are Mr. Alioto was in attendance, Ms. Rahmani to serve as Board Liaison for the Membership Committee and the Board Meeting adjourned at 5:30pm. Mr. Hasselman seconded. Approved.

5.Ms. Rahmani moved to accept the Membership Committee meeting minutes. Mr. Mott seconded. Approved.

Mr. Mott moved to accept the LAC Committee minutes of January 28th and 25th. Ms. Harlan seconded. Approved.

6.CED Management Report

- Education: The first breakfast seminar of the year “Ask the Experts” Roundtable seminar currently has 97 attendees. The sponsorships are sold out. Hoping for more attendees.

- The February 27th Homeowner seminar has 11 registered. Ms. Cimino addressed the March Breakfast Seminar outline with the Board. Ruth Harlan, Staci Gelfund and Susan Rappaport are the seminar coordinators and will also serve as speakers.

- The January membership expirations were reviewed and Ms. Harlan will be calling Scott Diamond. The chapter membership is at 837. Ms. Rahmani asked for a copy of the full membership matrix with all the CAI Chapters.

- The newsletter is at the printer and should be in the mail within the next two weeks.

- The April 1st DelMarva Breakfast program outline for Winterization Preparedness was reviewed. The 19 sponsorships have been sold out. Looking for a good turn-out.

- Golf Committee meeting on Friday, February 12th. Meeting was rescheduled due to blizzard.

- The Board reviewed the chapter finances. Mr. Mott will contact Mr. Harold Mohn to see if he is interested in helping prepare the taxes for the chapter.

7.New Business

Ms. Cimino queried the board if they were interested in our continuing to offer Business Partners the option to rent a set of mailing labels to our membership. Mr. Mott motioned to continue the rental of the mailing list at \$125. Mr. Clark seconded. Approved.

●The Board discussed continuing with a Spring Happy Hour. Last Spring, the Happy Hour was held at the Blackwall Hitch in Annapolis. There were 37 attendees (4 managers, 24 business partners and 9 homeowners). Mr. Hasselman motioned to continue with two happy hours this year and to hold the spring happy hour in Baltimore County. Mr. Saylor seconded. All approved with the exception of Ms. Harlan who objected.

●The Board reviewed the new radio and television commercials CAI National just produced. Ms. Cimino indicated that National was encouraging all of the chapters to try to place these ads. The Board chose to wait and see what success National has with the commercials before obligating time and money on this endeavor.

●Senate Bill 250 was discussed. This protects homeowner associations from builders and developers by limiting statutes – needing 60% of the homeowners to file suit. Nick Cowie spoke on behalf of CAI.

8.Old Business

●The Board will discuss the Nominating Committee in the next Board meeting.

Motion to adjourn at 5:35 p.m.; Mr. Hasselman moved and Ms. Rahmani seconded. Approved.

Respectfully submitted by:

Maura C. Hancock

February 15,

2016

Maura C. Hancock, Board Secretary

Date